



Dataflow Case Study Waste Management



Enlightened Waste Management

When Lloyds Environmental needed to re-engineer their business processes to support exponential growth they chose *dataflow~32*

Lloyds Environmental has succeeded in establishing itself as one of the country's leading liquid waste specialists, servicing commercial and industrial customers throughout Great Britain.

The Challenge

Lloyds Environmental was quick to recognise the value of IT in integrating waste management with accounting systems. Established in 1993, and now employing over 50 people, Lloyds were experiencing exponential growth in 2001 – the kind of growth that required the company's directors to take stock of their business processes and systems and make decisions to secure the safe growth of the business. Today, Lloyds Environmental is one of the UK's leading liquid waste specialists.

As Lloyds continued to grow year upon year, it became apparent that in order to cope with the increased levels of sales orders and subsequent paperwork, the company would have to consider investing in a business system that could integrate with a financial accounting package.

Dataflow began working with Lloyds Environmental in 2001 to develop and implement the Waste Collection and Disposal Management system – a fully integrated resource management tool that is supported by Dataflow's fully automated accounting system, *dataflow~32*.

The Solution

Lloyds Environmental had previously run a DOS-based system that had only been able to provide users with limited information at any one time and could not integrate into their existing accounting package.

Dataflow's brief was to create and implement a system that could provide Lloyds with up-to-date information on its' clients, their orders, progress and financial information at the touch of a button.



Sean Cuffley, Finance Director at Lloyds Environmental stated: "We can achieve so much now as a result of the new system. The biggest benefit to us is being able to see the status of our clients' accounts in a single view. We can also view a number of different pending jobs and can allocate our tankers to the jobs."

"We can achieve so much now as a result of the new system..."

It makes the task so much simpler for our drivers as the system produces duty of care documents for them that only need a signature from the customer – cutting down on paperwork and the amount of time spent at each site."

The system, which was designed purely for the Waste market, enables its users to view a history of collections and perform a complete audit of who, what, where and when – putting users back in control of their teams and resources.

Because the system seamlessly integrates with the *dataflow~32* accounting system, invoices and accounting ledgers are automatically updated on completion of jobs.



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We have already developed the system in partnership with Dataflow to integrate our weighbridge technology, and further enhancements are ongoing to make sure we always keep up with new legislation.”

The Future

Sean Cuffley continued: “The data held in the system is now so much more accurate than that of our previous system. Both our managers and our accounts team need regular access to the system to keep our business running – the time and effort spent managing our resources and customers has been reduced significantly since implementing the waste collection and disposal management system.

Dariush Mogtader, Dataflow’s Managing Director, pointed out the benefits of having an integrated system for the waste management industry. “Significant efficiency gains are made from using a system like *dataflow~32*. Many processes that are currently taking up valuable time are automated.

Any business working in a sector subject to changing legislative pressures needs to be flexible. Companies require access to accurate information and with *dataflow~32* we are able to offer waste management businesses exactly this”.

Dataflow’s Management Systems are already helping many companies to realise their true growth potential through streamlining their business processes. If you would like further information, please contact us on 0845 456 1020.

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